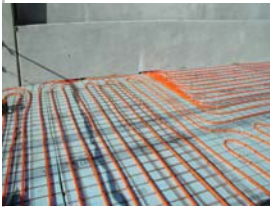


## Case in Point: Westfield Shoppingtown Parking Garage



Northwest Ohio is notorious for harsh winters that make shoppers think twice about venturing out. To lure folks to their expanding offerings, Westfield Properties, owners of Westfield Shoppingtown Franklin Park, planned a new, three-story parking garage, complete with a snow/ice melt system to ensure comfort, safety and convenience for their shoppers.



### The Special Solution

The structure was based on plans from Westfield's other locations, none of which were built far enough north to need an ice/snow melt systems. In reviewing the plans, Dunbar realized the thickness of the required concrete slab wouldn't allow the snow melt system to fit in the ramps.

Dunbar identified a number of concerns, alerting Westfield that they could not build the ramp as it was designed. Providing a functional alternative turned this into a Design/Build project with more benefits for the client.

With the Christmas shopping season looming large, the management of Westfield Shoppingtown at Franklin Park looked closely at Dunbar's suggestions and invested in a solution, not a low dollar bid.



### Project Management

### Personnel Resources

### Scheduling



### Results

**Fully-functioning snow/ice melt system**  
*great experience for customers*

**Completed on time**  
*Holiday shopping season maximized*

**Saved time and frustration by identifying design flaw before construction began**  
*Dunbar's Design/Build approach went beyond winning a bid to gaining a customer for life*



Your Special Contractor